

# AUSTRALIAN VALLEY WINES

Wine Bonded Warehousing & Logistics For Europe

# About AVW warehousing & Logistics

- Our company is specialised in warehousing an distribution of wines into Europe
- Since 2013 we are handling logistics for various wineries & exporters from Australia and are selling their products in Europe
- Our bonded warehouse is equipped with storage racks to ensure safe storage of your products
- We have an internal custom formalities department and reliable transport partners to ensure that all your orders will be shipped to both commercial clients and consumers with the required customs paperwork
- We even offer the possibility of Australian Valley Wines BV. to sell your stock for you!
- Australian Valley Wines has a state of the art website with excellent webshop possibilities.

# Why use AVW warehousing & Logistics

Having a European Warehouse will give you a crusial benefit on the market:

- You can benefit from much shorter transit times
- Reach new and smaller European importers and resellers
- You can sell to European consumers who have visited your winery
- High flexibility
- Central location for distribution into Europe
- We have consultants both in Australia & The Netherlands to assist you with transport and / or sales

## Our services

- Storage & distribution
- Order picking
- B2C shipments
- B2B shipments
- Transportation
- Labelling
- Repacking
- Arranging customs documents for all shipments within Europe



## Our warehouse

Our bonded warehouse is located in Maastricht, which is in the heart of the Euregion. We are conveniently located close to the Rotterdam & Antwerp harbours and with major highways closeby for easy access into larger Europe.

#### Warehouse facts:

- 8000 m2
- 3 loading docs
- Repacking/labelling area



# B2C shipments

- We can offer you assistance with your B2C shipments
- We are able to handle website orders either by the Australian Valley Wines website or by receiving website orders from your own website
- All wines will be packed into special protection units in order to ensure the wines have the best protection possible during transport.







## B2B shipments

- We can receive your stock under suspention of vat & excise duty
- We can ship your stock under suspension of vat & excise duty to businesses owning a depot
- We can also ship your wines to businesses without a depot, however in that case vat & excise duty needs to be paid
- We will make sure all the right customs documents are being created to ensure a timely arrival at your customer
- We can handle both package based shipments as well as pallet based shipments

#### **Partners**

Australian Valley Wines has a long standing partnership with Label Wines, an Australian wine marketing and distribution company with over 10-years experience in the Wine Industry:

#### Key Benefits:

Access to an on the ground, fully licenced export partner in Australia (AWBC-3825 Alici Pty Ltd)

Sales opportunities through existing distribution network in Europe

Direct online sales in Webshop, incl gift options and manual referrals from cellar doors

Additional Sales into the Label Wine Club

Specialist access to Scandinavian Government Tender Opportunities

Extensive marketing, logistics, legal and business development experience

Access to active Social Media product promotions (www.instagram.com/labelwines



## Contact details

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